



The role of regional Greenhouse Alliances in scaling up local action

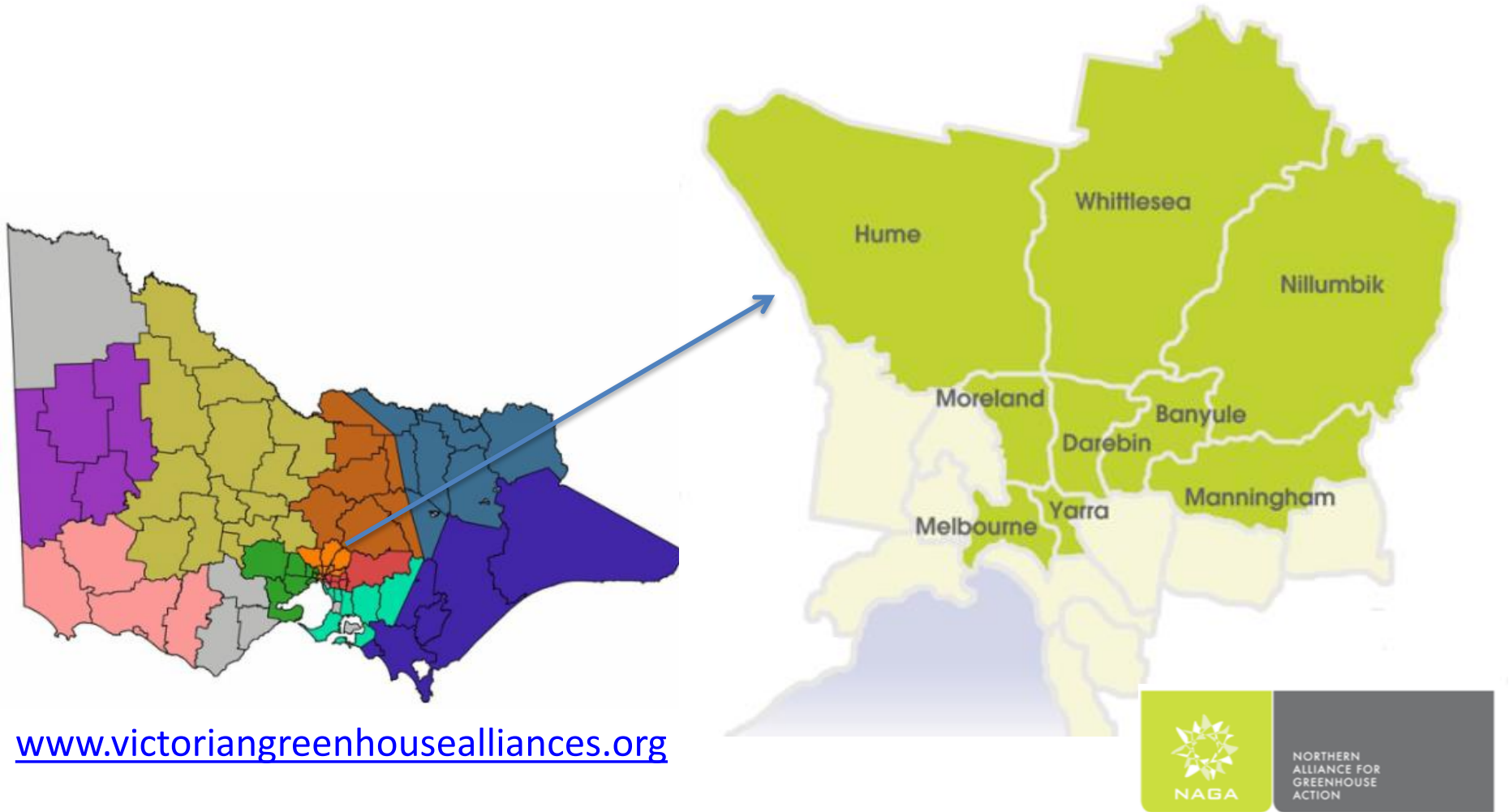


Rob Law

Project Manager

Northern Alliance for Greenhouse Action

Victorian Greenhouse Alliances

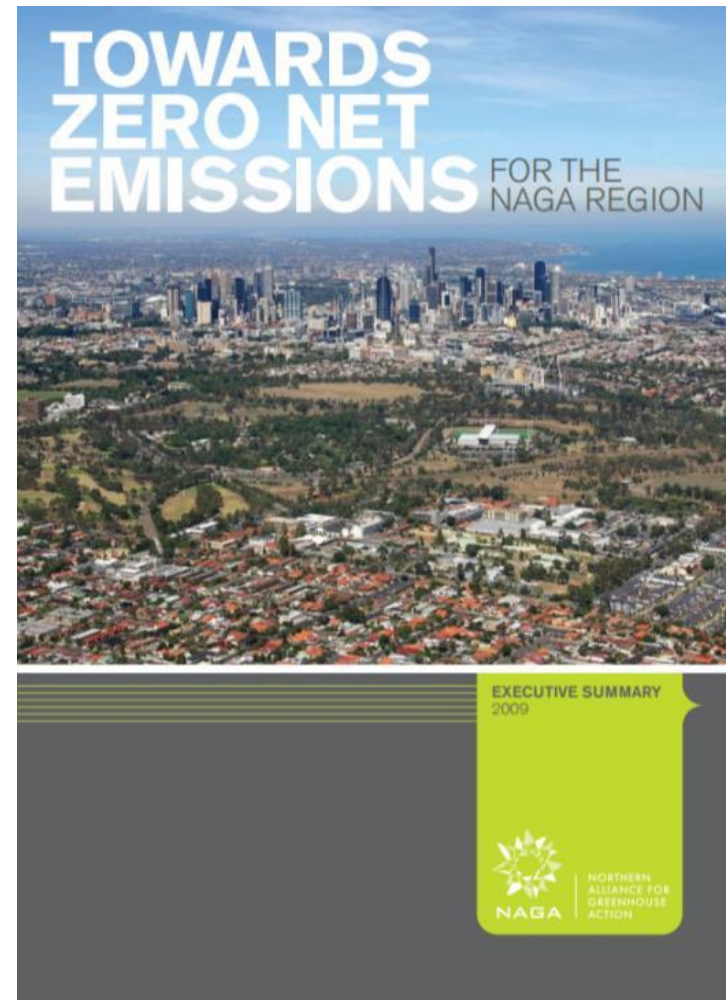


www.victoriangreenhousealliances.org



The role of NAGA

- Development and delivery of innovative and regional **projects**
- **Advocacy** on behalf of member councils
- Sharing best practice/information through effective **networking – collaboration!**



How we work

NAGA Secretariat



NAGA Executive
Councillors & Senior Council Staff

Sets Strategic Direction, Finance, Advocacy and Governance Issues

NAGA Implementation
Council staff (officer level)

Share information, identify issues/opportunities, project development

NAGA Projects

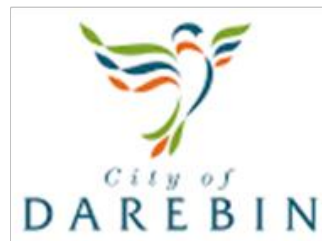
- Experiment and scale up
- Work with other alliances
- Build partnerships and foster collaboration
- Share everything and consider replication



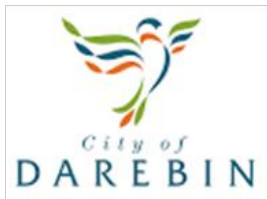
Scaling up “Solar Savers”

- Solar PV for 300 low income households
- No interest loans over 10 years
- Paid back through rates charge
- Reduced energy costs, emissions, vulnerability

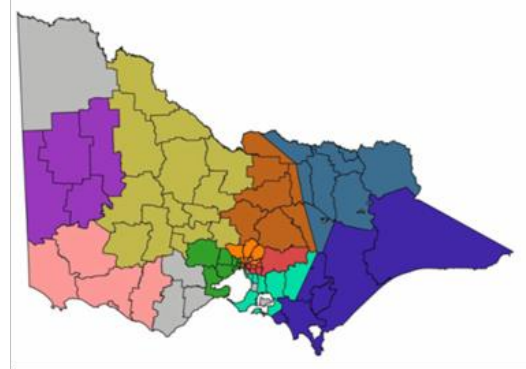
So why not others following?



Scaling up “Solar Savers”

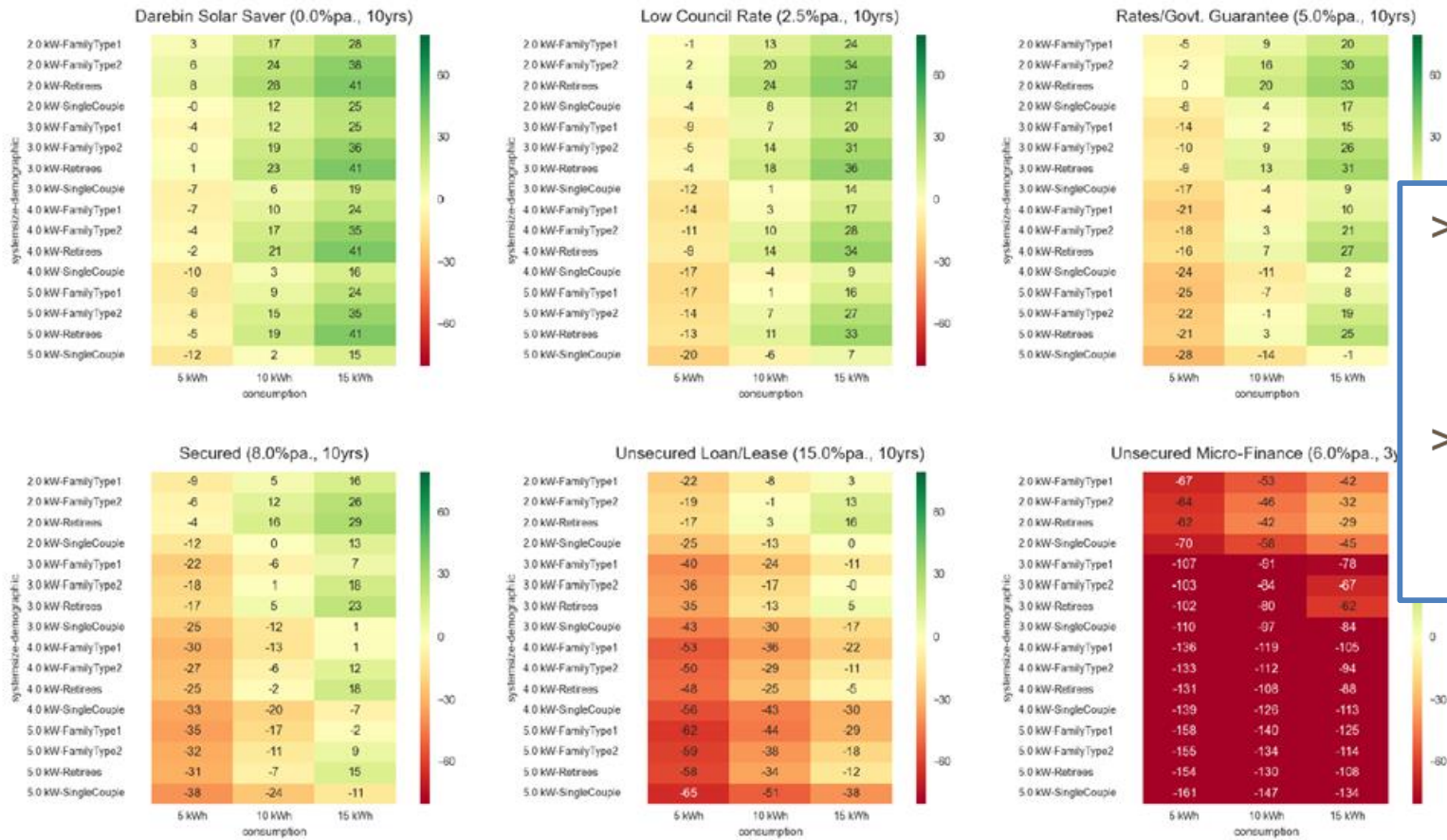


Business Case
Phase I & II



- How many households?
- What are the different finance options?
- Economies of scale/efficiencies?
- What legislative reform needed?

Viability and loan terms



> Cash flow positive from day one

> Less than 5% interest over 10 years

Building support

- Banks
- State government
- Internal/Local government

Solar Savers – current program

- State grant of \$800K
 - Now running across 22 councils, 1 bank partner
 - Target of 4000 households with 2-5kw systems
 - Test 2 finance model for scaling up (rates and bank)
 - Establish a shared service model
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- Ongoing work to continue scaling up across state

